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#1 - FOR APPROPRIATE ACTION

REMARKS

cc: C/PROCUREMENT MANAGEMENT STAFF/OL

DO NOT use this form as a RECORD of approvals, concurrences, disposels, clearances, and similar actions

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Room No.—Bidg.

Phone No.

Phone

se 2011/03/14 : CIA-RDP88G00186R000100100013-0

ROUTING SLIP

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Remarks

TO #6: Please review the attached package and respond direct. Please provide an info copy of your response to the DDCI.

Executive Secretary
11 Mar 85

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P.O. BOX 3827, PORTLAND, OREGON 97208 (503) 645-6666 TELEX 595680

March 5, 1985

DD/A Registry

Mr. John McMahon
Deputy Director
Central Intelligence Agency
Washington, D.C. 20505

Dear Mr. McMahon:

or terrorism and the impact of profession pr

I would like to take this time and opportunity to inform you about our state-of-the-art blome order to accomplish my objective, I have enclosed for your consideration the following:

- 1) Health, Safety and Statistical Performance Review
- 2) Product Brochure
- Product Data Sheet
- 4) 4-Color Vertical Advertisement
- 5) 7.5 Host/CPU Interface Printout
- 6) Government Price Sheet
- 7) Video Tapes 1/2" VHS & (3/4" U-Matic-Separate cover)
- 8) Exhibit A: Key End-Users

In view of the proliferating crime being perpetrated against American Corporations (The Federal Bureau of Investigation reported in 1983 that crime reached \$65 billion) it is no wonder that many security directors and MIS managers stated they were not happy with existing first and second levels of security for the most sensitive security environments and were very interested in positive identification as a solution to their problems (according to a market research survey conducted by Frost & Sullivan). This significant fact alone gives one a new perspective on physical access security control and the potentiality of this market.

Not only do the Board of Directors have a fiduciary responsibility in protecting the assets of a company, but our nation's leaders, political, military, and executive officers have a fiduciary responsibility in protecting the interests of our country's National Security and the security of our people, embassies and corporate offices overseas.



March 5, 1985 Page 2

The time has come for management to demand nothing short of a foolproof system that is virtually impossible to penetrate thus assuring our country (the U.S.A.) and American Corporations total security and peace of mind. The solution to the high-level security problems is the EyeDentification System 7.5.

If after reviewing this material, you have more questions or would like a demonstration of our system, please don't hesitate to contact me.

Kindest regards.

Barry L. Becker Vice President Marketing

Encls: As stated above

cc: Robert K. McGuire President & C.E.O.